

# LSI Competitive-based Leadership Style

## Themes and Forced Ranked Behavioural Effectiveness

Do Less of These Behaviours and Your Leadership Effectiveness Drives...**Key Non-Competitive Themes**

1. Pursue Personal Standards of Excellence.

(versus: protecting one's status by comparing one's self to others, seeking to out perform)

2. Collaborating With Others to Find Solutions.

(versus: motivated to win, dislikes losing, making too many things a contest)

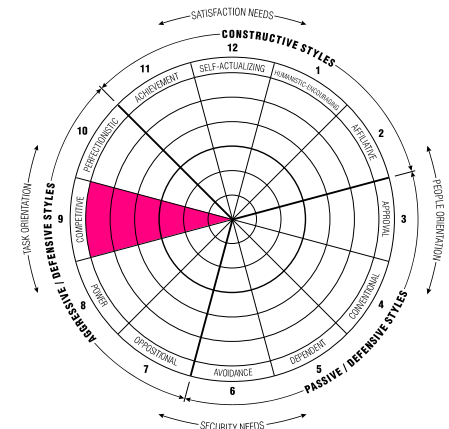
3. Feelings of Self-Worth Come From Our Abilities and Accomplishments.

(versus: high fear of failure, driven to succeed to "prove" themselves - a sense of superiority)

4. Grounded, Humble and Self-less.

(versus: likes to impress, be boastful, telling stories about self, egotistical, arrogant)

Competitive 9 o'clock	
Item	
thinks only of self	
makes snap judgments	
overestimates ability	
egotistical	
always has to be right	
tries to maintain a sense of superiority	
inclined to be reckless	
constantly comparing self to others	
boastful	
expects to be admired by others	
gets upset over losing	
tries hard to impress others	
likes to be seen and noticed	
tries to be too successful	
builds self up	
everything is a challenge	
strong need to win	
likes to compete	
proud, self-sufficient	
self-assertive	



### Behavioural Rankings:

The behavioural items at the top of chart create more ineffective impact on the effectiveness of your leadership style than the behaviours at the bottom.

### Rating Behaviours:

"0" essentially unlike me

"1" like me quite often

"2" like me most of the time